

## **Describing\_02: Describing Things** (Duration: 01:23)

- OK. So, how wide is it? How high is it? How long is it?
- That's hard. It's egg-shaped.
- So, how wide is it precisely?
- Um 4.82cm. Do you want that in inches?
- I can convert it later.
- How high is it at the highest point?
- 3.95cm.
- And the length. How long is it?
- 7.76.
- And what capacity is the memory?
- Huge! It can store ....
- How big is it exactly?
- 100MB.
- Thank you. And it can take all camera cards?
- You can connect anything to it. Really anything! It has USB, Fire-Wire, ....
- Smart Media?
- Yes.
- Compact Flash, memory stick?
- No problem!
- Look, all this information is on our web page. You could just refer your customers to it.
- I don't think we'd want to do that, Mr Meeks.
- Why not? It's ....
- Because your website offers mail order sales too. We're a retailer. We're trying to sell them ourselves.
- Oh. Yes. Right.